SACAA COMMERCIAL PILOT PROGRAM

Johannesburg, South Africa



in partnership with







The Program

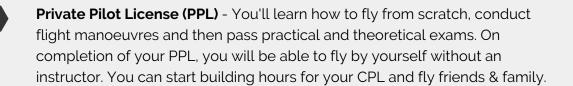
We are happy to announce our South African Pilot Training Course in partnership with our partner flight school, SafeFly Express in **Johannesburg, South Africa**.

The course duration is approximately 12-13 months and \$45,000.

The course is structured to be as efficient as possible, enabling you to progress quickly and finish in 12-13 months (providing you are disciplined and stick to the course schedule). This course will make you a fully qualified Commercial Pilot possessing a Private Pilot License, Commercial Pilot License, Night Rating, Multi-Engine Rating and Instrument Rating. After the course, you will be ready to start flying as a commercial pilot and can start applying for jobs. If you are on the Pilot Mentorship Program, which is an added extra, we will help you with securing a job.



You will conduct the following training:



Night Rating (NR) - During your training, you will be taught how to fly at Night. The rating allows pilots to fly at night, exercising visual flight rules (VFR).

Instrument Rating (IR) - During your IR training, you will be taught how to fly in sole reference to your instruments, allowing you to fly in reduced visibility, in certain air-spaces and in instrument meteorological conditions (IMC).

Commercial Pilot License (CPL) - You require a CPL if you want to fly for airlines and get paid to fly. You will be trained to a much higher standard than the PPL. You will build more flight hours and will be practically, theoretically and orally examined by an Designated Flight Examiner.

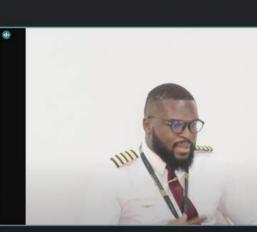
Multi-Engine Rating (MER) - During your MER training, you will be taught how to fly aircraft with multiple engines as multi-engine aircraft possess different aerodynamic characteristics than single-engine aircraft.











Ground School

Ground School at the flight school is an integral part of your training journey. Known for its high-quality curriculum and amazing Certified Flight Instructors (CFIs), you will cover vital theoretical topics like Air Law, Flight Performance, Navigation and Meteorology. You will be assigned a dedicated instructor to teach you and take you through your training.

Thanks to a special arrangement between SafeFly Express and Zino Aviation, you now have the option to get ahead and do Ground School either online or in Lagos, Nigeria with Zino Aviation's SACAA Certified Fight Instructor before arriving in South Africa for your training. This will ensure you save both time and money when you arrive in South Africa, as you will not need to redo PPL Ground School (provided you are scoring over 85% consistently on your mock exams when you arrive). This online/in-person ground school with Zino Aviation is **FREE** if you are on the Pilot Mentorship Program and includes training in a state-of-the-art flight simulator (if you conduct this Ground School course in person, in Lagos). This will enable you to learn how to fly before arriving at flight school and ensure you are ahead, setting yourself up for success as you move to practical flight training. This will further reduce your costs as you will already know how to fly.

The Flight School

SafeFly Express, our partner flight school, is an integral part of a multifaceted aviation company that excels not only in pilot training but also in cargo and logistics. Founded by Mohammed Ahmed Azzam and his co-founders, SafeFly Express is based at Lanseria International Airport and has quickly grown to offer pilot training as well as domestic charter flights with the aim of becoming the leading airfreight specialist in Africa and the Middle East. Their pilot training programs, multiple aircraft, Alsim Simulator and other facilities stand out, offering courses from Private Pilot's License (PPL) to Airline Transport Pilot's License (ATPL). Enriched by their direct involvement in the aviation industry, their connections provide our students with significant advantages, such as industry insights and potential job placements as flight instructors and First Officers especially as SafeFly plans to expand their cargo aircraft fleet. The school also has onsite aircraft mechanics who regularly service all aircraft, ensuring training progresses without delays due to maintenance issues.

Students attend SafeFly Express from across the world including students from Egypt, India, South Africa, the Middle East, and various African nations. This multi-cultural experience with students will expose you to numerous cultures and ensure you make life-long friends and connections across the world. Choosing SafeFly Express for pilot training opens doors to a world where your aviation career aspirations are supported by a comprehensive network and a commitment to excellence.









Aircraft Fleet

SafeFly Express, our esteemed flight school partner, boasts a diverse fleet of eight aircraft, with plans to expand as needed. This ensures our students enjoy uninterrupted training, significantly accelerating their path to certification. The aircraft fleet features advanced models like the Sling 2 and Sling 4 with glass cockpits, as well as classics such as the Piper Cherokee and the multi-engine Beechcraft Baron, which prepares students for a wide range of flying experiences. Excitingly, Safe Fly Express are also in the process of acquiring a Diamond DA42, further enhancing their training capabilities. This variety and readiness to expand on demand underline SafeFly Express's dedication to delivering high-quality pilot training without delays, ensuring students are flight-ready, efficiently and effectively. Below is a list of the current fleet used for training:

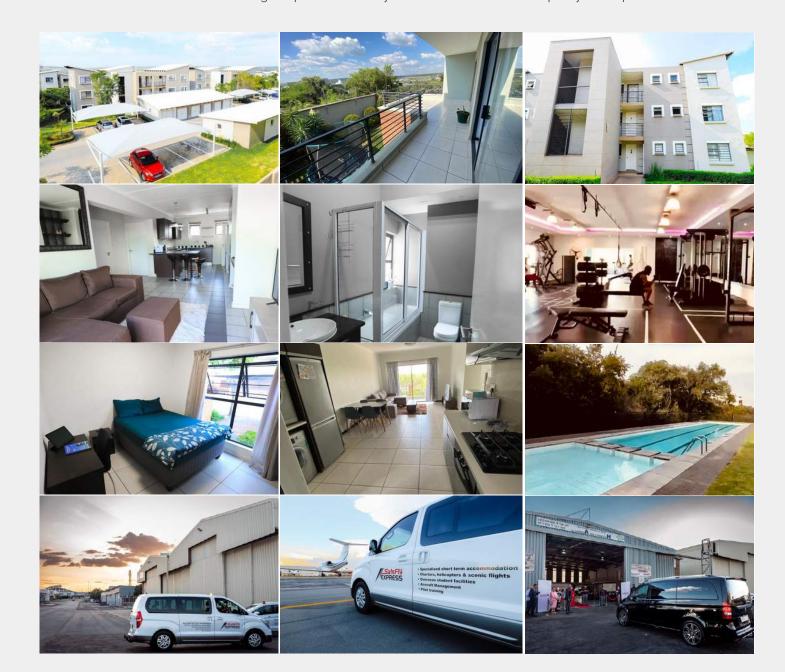
- 1. TZS-FEK Piper Cherokee PA28
- 2. **ZS-SVR** Piper Cherokee PA28
- 3. **ZS-FHH** Piper Cherokee PA28
- 4.**ZS-NXM** Diamond DA20
- 5. **ZS-WLO** Beech Baron BE55 (multi-engine)
- 6.ZU-MCA Sling 2 (glass cockpit)
- 7. ZU-MND Sling 4 TSi (advanced training only) / Garmin glass cockpit
- 8.**ZU-OMG** Sling 4 (MGL glass cockpit / advanced training only)
- Diamond DA-42 (Multi-Engine) (In Review, Q4 2024)

Accommodation & Transport

SafeFly Express offers comfortable accommodation in Dainfern, Johannesburg, nestled in a secure and affluent area, ensuring safety and tranquillity just 15 minutes from Lanseria Airport. Our housing options cater to every preference, with both shared and private flats and rooms available, all equipped with Wi-Fi, cooking and laundry facilities included. For relaxation and keeping fit, students have access to a modern gym and an Olympic-sized swimming pool. Additionally, the daily shuttle service guarantees effortless commutes to the flight school several times a day providing a seamless and enjoyable living experience during your training. The school is committed to providing a supportive and enriching environment, both in the air and on the ground, making your training experience as rewarding as possible ensuring you can study, relax, and forge lasting friendships.

Accommodation Options:

- Shared Flat, Shared Room with a roommate (\$225) + Transport (\$105) = \$330 /month
- Shared Flat, Sole Occupant of Room (\$370) + Transport (\$105) = \$475 / month
- Sole Occupancy of Flat with Single Bedroom (\$600) + Transport (\$105) = \$705 / month (Note: 1 2 months' notice must be given prior to arrival if you wish to secure Sole Occupancy of an apartment)



Why choose this program?



World-Class Instructors

Learn from highly experienced and acclaimed aviators with real-world insights.



Large State-of-the-Art Fleet

With over 8 aircraft available for training, you can train on a diverse array of aircraft, from single-engine basics to complex multi-engine models, from modern glass cockpits to analogue classic ones.



Finish training in 12-13 months

Our students have the unique opportunity to complete their training in just 12-13 months thanks to our meticulously designed course program and efficient scheduling. By maximizing the use of our resources and tailoring the training to each student's needs, we ensure a fast-track path to certification without compromising on the quality of instruction or experience.



Perfect City

Johannesburg is a city teeming with life and opportunities and presents the perfect setting for aviation training. Beyond its educational excellence, the city's array of leisure activities, safaris, world-class shopping centres and cultural experiences ensure a well-rounded and enriching journey for every student. You can work hard and play hard too.



International Airport

Training at an international airport exposes students to real-world aviation operations, enhancing their skills in managing diverse air traffic scenarios and understanding complex airport dynamics, crucial for a successful aviation career at an airline,



Employment Opportunities

As Safefly Express is a Cargo/Airfreight and logistics company as well as a flight school, you can get a job as a flight instructor on the large training fleet or as a First Officer on the cargo fleet (subject to your competency and availability of spaces your finish training).



WE GO ABOVE AND BEYOND

Zino Aviation doesn't just train pilots. We do everything in our power to ensure your needs are met, failure is mitigated and your journey ends in nothing but overwhelming success.



Our Partnership

At the core of our partnership strategy lies a commitment to aligning only with the finest, safest,

and most reputable flight schools in the industry. SafeFly Express epitomizes these values, having surpassed our stringent auditing criteria, highlighting their dedication to maintaining the pinnacle of quality and safety in aviation training. This partnership is meticulously crafted to bolster the advancement of flight standards and enrich student experiences, reflecting our shared vision of exemplary aviation education. By merging SafeFly's robust training infrastructure with our innovative educational methodologies, we are creating a streamlined and enriched learning journey for our students. This collaboration not only simplifies the path to becoming a pilot but also amplifies job prospects through our combined industry connections.

Our alliance with SafeFly Express is more than a partnership; it's a commitment to fostering the next generation of pilots with an education that sets new industry standards for quality, safety, and student success.





The biggest mistake you can make on your journey to becoming a pilot is not having an experienced, highly knowledgeable and easily accessible mentor. It's a journey you've never been on before, and although you might think you know the way, you can never know it more than an experienced guide. Anybody can act as a mentor, but very few people can bring out the very best in you. It is essential you are mentored by somebody who isn't just highly knowledgeable but also highly passionate, compassionate, and experienced. Captain Zno is all of these things. He is also easily approachable, easily accessible, and easy to relate with.

Captain Zino is a retired airplane and helicopter pilot who possesses several thousand flight hours on both airplanes and helicopters. He was Nigeria's youngest commercial pilot, becoming a Private Pilot at 18 and a Commercial Pilot at 19. Having been in aviation for over a decade, he is a highly experienced pilot, mentor and aviation consultant who holds EASA (European), FAA (American) and NCAA (Nigerian) Airplane, telicopter and UAV Licenses. Captain Zino has conducted flight training in over 7 flight schools and has flown in over 3 continents, making him highly conversant in flight training practices and fully adept with global training solutions. As a former Bristow Group pilot, Captain Zino possesses tremendous experience on multiple aircraft types including the Sikorsky S-92 and is highly experienced in both offshore and onshore commercial and VIP flight operations.

Captain Zino possesses a vast wealth of knowledge and exposure with over a decade of experience in the aviation industry. In 2018, whilst still flying for Bristow, he founded Zino Aviation, Africa's first and only Pilot Training consultancy firm dedicated to helping, mentoring and guiding aspiring pilots on their journey to becoming commercial pilots. As an entrepreneurial visionary, he saw a tremendous gap in the market and chose to venture into this unrealized and unexplored hyper-niche market. Captain Zino has been able to found and grow a highly unique aviation company that now services major needs amongst pilots, airlines, governments, educational institutions, charities and more.

In March 2021, he retired from commercial flying to spearhead and run Zino Aviation full-time.

Captain Zino knows all the pitfalls and hidden traps that constantly catch out inexperienced student pilots on their journey. You don't have to make avoidable mistakes or be alone on your journey to becoming a pilot. Captain Zino is willing to be right beside you, guiding you every step of the way, as you make / your journey from the floor to the flight deck.



HOW DOES THE MENTORSHIP PROGRAM WORK?

You will receive continuous and comprehensive mentorship from Captain Zino and our Zino Aviation flight instructors. **There is no time duration.** You will have unlimited access to Captain Zino, our staff, our simulator and all Zino Aviation facilities

from the moment you sign up...until you secure your first pilot job.

You will have Captain Zino's number and will be able to contact him whenever you want to ask questions, strategize, receive advice, and grow under his mentorship. He will support you through your entire training with regular **online** sessions and assist you with getting a job.

Capt. Zino will effectively mentor, equip and support you throughout your journey to becoming a Commercial Pilot, covering 3 key stages: **Before, During and After your flight training.**











Before Flight Training

Captain Zino will mentor you before your flight training. You will receive regular sessions **online** where he will train and equip you to succeed at flight school. You will have unlimited access to him and can ask questions and message or call him at any time. You will also undergo Ground School classes with a Certified Flight Instructor **(Online or In-Person)** where you will learn all the PPL theory subjects and learn how to fly in our state-of-the-art simulator.

During Flight Training

Captain Zino will mentor you during your time at flight school. When you are struggling or need advice regarding anything whatsoever, you can contact him and receive all the support you need. You will also have access to our flight instructor and can receive ground classes online whenever you're struggling and need extra classes.

After Flight Training

Captain Zino will assist you in the process of landing your first pilot job. You'll receive help with your CV, Cover Letter and airline interview. We'll also recommend you to airline's we recruit pilots for, (providing you are competent and meet their minimum standards). You will also be taught how to secure employment locally and abroad using orthodox and unorthodox methodologies.

BONUS 1: FREE Ground School & Flight Training Preparation Courses

During these classes, you will be taught how to fly by our certified flight instructor in our state-of-the-art flight simulator in Lagos, Nigeria. You wil learn how to take off, land, navigate, perform flight manoeuvres, handle emergencies, use checklists, speak on the radio and much more. You will also be taught all 8 PPL ground school subjects you will be encountering at flight school: Aircraft Technical & General, Human Performance, Principles of Flight, Meteorology, Air Law, Flight Planning & Performance, Navigation, Radio Telephony. You can attend as many of these one-month courses as you want.

BONUS 2: FREE access to Zino Aviation's Certified Flight Instructor

During your training, you will have access to one of Zino Aviation's EASA, FAA or SACAA qualified flight instructors. When you are struggling in flight school and need more Ground School to learn certain concepts, rather than pay between \$40-\$70 per hour for one of your Flight School's instructors to teach you, our Zino Aviation instructor will teach you for FREE via video call. This will save you significant money at flight school. You can have as many sessions as you want.

BONUS 3: FREE access to ALL Zino Aviation courses, Masterclasses and Bootcamps, Facilities etc

On the mentorship program, you will gain free access to ALL Zino Aviation products, classes, bootcamps and events. Everything at ZIno Aviation is at your disposal.

WE WILL MENTOR YOU FROM THE TIME YOU SIGN UP, UNTIL WE HELP YOU GET YOUR FIRST PILOT JOB. YOU HAVE UNLIMITED ACCESS TO US AND ALL OUR SERVICES. THERE IS NO TIME DURATION.



The mentorship program opened my eyes to the opportunities available to be explored as a pilot with a CPL license. The program gave me the opportunity to meet recruiters at airlines and private jet companies. When I met Captain Zino, I did not have a job but through the program and the network the program brings, I am now gainfully employed with one of Nigeria's leading airlines! Not only am I employed, but I am also doing very well as Captain Zino takes his time to make sure that all his mentees are above standard and delivering excellence everyday.

Captain Zino was always available to me, making sure that no stone was left unturned and ensuring that I stayed ahead of the game at all times. I am really grateful that I was part of the mentorship program and I strongly recommend this program to anyone looking to set out for a career in aviation.

The program is trully worth it!!!

I want to use this opportunity to say thank you to Captain Zino and his team at Zino Aviation. You are simply the best!"





As someone who struggled for 4 years to secure a job in the aviation industry after finishing flight school, I cannot overstate the transformative impact of the mentorship program provided by Captain Zino. My journey to becoming a pilot was filled with challenges and a serious lack of direction. However, upon enrolling in the mentorship program, I quickly realized that I had finally found the guidance and support I desperately needed.

One of the most remarkable aspects of the program was the unparalleled network and connections that Captain Zino provided. Within weeks of signing up, I was offered a job at Bristow Helicopters, the largest helicopter company in the world. This was honestly a feat that seemed impossible prior to joining the program. This invaluable opportunity was made possible through Captain Zino's extensive network, connections and industry insights. Captain Zino and his team went above and beyond to assist me in refining my CV and crafting compelling cover letters that truly showcased my skills and aspirations. Additionally, Captain Zino provided invaluable support in preparing me for interviews and IFR assessments. This equipped me with the tools and knowledge needed to excel and pass the multiple-stage interview and assessment process. His expertise in this regard undoubtedly played a crucial role in my success.

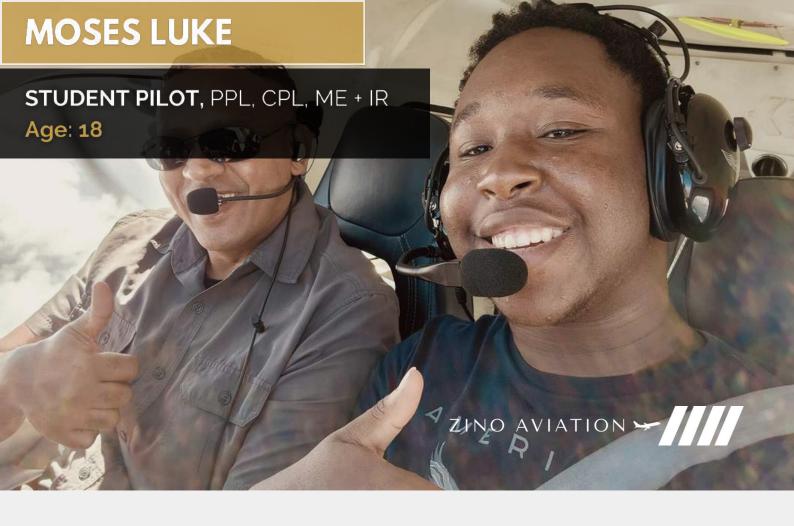
The mentorship program also offered comprehensive simulator training in VFR and IFR from Captain Shola, Zino Aviation's Chief Fight Instructor. We had amazing sessions in their flight simulator which greatly enhanced my proficiency and confidence in flying again and prepared me for the IFR Assessment as well as my Type Rating.

Captain Zino once again played an instrumental role in preparing me for my type rating and provided a lot of support throughout the training process. When I was struggling, I would call him and he would help me out. His insight, guidance and encouragement were invaluable and ensured I remained focused and motivated.

On a personal level, Captain Zino is a great guy and exemplifies the qualities of a great mentor. He is compassionate, knowledgeable, and dedicated to the success of his mentees. His genuine commitment to helping me achieve my goals was evident in every interaction, and I am immensely grateful for his mentorship.

I wholeheartedly recommend the mentorship program to anyone aspiring to pursue a career in aviation. The support, resources, and personalised guidance provided is unparalleled, making it a truly transformative experience for anyone seeking to navigate the many complexities of the aviation industry.

Thank you so much for everything!



"Zino aviation has been the best thing to happen to me in my aviation career. Through the help of the mentorship program, I have learned a lot about being a pilot and have become a better person altogether. I have learned leadership qualities and problem-solving, and I have improved my decision-making. Captain Zino has helped me in so many ways. He doesn't only act as a mentor but also as a teacher and he has taught me things that were difficult for me to understand during my flight training. The best part of the training for me is definitely the mentorship and just being able to get advice from a captain-level pilot. Knowing you have him at your disposal, at any time, is the best thing anyone can have while starting their aviation career. Zino aviation also provides students with the best available schools for flight training to provide a better learning experience.

I would definitely advise anyone who is thinking of starting aviation to join Zino aviation!"

To join the mentorship program you will need to pay a mentorship fee.

Email: programs@zinoaviation.com or contact us on +234 810 9487652 for more information.

For more testimonials visit:

www.zinoaviation.com/testimonials



Phase 1 - Private Pilot's Licence

	QTY/Hours
Dual Flight Instruction	30
Solo Flight Instruction	15
Briefing	20
Pilot Medical	1
Student Pilot Licence - CAA Fee	1
Radio Licence	1
Private Pilot Licence – CAA Fee	1
Pilot Excess Insurance - Monthly	12
PPL Exams (CAA)	16
Language proficiency	1
Headset	1
PPL Ground School	1
PPL Kit & Books	1
PPL Test (Dual)	4
TOTAL PPL COST	15000 USD

(PPL kit includes: PPL Books, Navigational Ruler, Protractor, E6B Flight Computer, 1: 500 000 & 1: 1 000 000 Johannesburg map, Pilot Bag, Fuel tester, Pilot Logbook, Aircraft checklist.)

Phase 2 - Night Rating

	QTY/Hours
Dual Flight Instruction - Instrument Flying (Incl. X-	8
Simulator	5
Briefing	5
Night Test	2
Night rating exam (CAA)	1
Night Rating – CAA Fee	1
TOTAL NIGHT RATING COST	2600 USD

Phase 3 - CPL Theory & Hour Building

	QTY/Hours
Hour Building (Balance of hours for Commercial	100
CPL Books	1
CPL Ground School	1
CPL Exams	10
General Oral Radio Test	1
TOTAL CPL Theory & HOUR BUILDING COST	17000 USD

Phase 4 - Instrument Rating + Multi-Engine Rating

	QTY/Hours	
Dual Flight Instruction – SE	11	
Dual Flight Instruction – ME	8	
Pilot Excess – Multi Engine	2	
Simulator	15	
Briefing	15	
CPL Test – ME	2	
CPL Test - Simulator	1	
CPL Licence Fee – CAA Fee	1	
DFE Fee	1	
TOTAL ME/IR COST	10 400 USD	
Admission and Admin Fees	5000 USD	
Total Estimated CPL ME/IR	50 000 USD	

This course quote is based on SACAA Prescribed minimums. Individual training may vary subject to your flying ability. Students with lower ability may require more flight or ground lessons. To factor this in, we recommend budgeting an extra 10% of your flight costs just in case more training is needed.. We also recommend joining the Pilot Mentorship Program as this will enhance your ability and make you significantly more likely to pass closer to the minimum flight time requirement.

The projected timescale of the program is approximately 12-13months. It should be noted that depending on your ability and above all, your discipline, the program timeline might be less. or more. If you work hard, fly regularly and are very competent, you can be done in 12-13 months but If you don't, it will most likely take longer. Also due to the dynamic nature of flight training, setbacks and unforeseen eventualities can affect the projected timeline. Eventualities such as aircraft maintenance, bad weather or retaking failed exams can all contribute to extending the program time.

This quote has VAT included at 15%. On completion of your training, you may be able to apply to the South African Government to reimburse you for your VAT.

Prices are subject to change without notice due to factors such as the price of AVGAS, Rand /Dollar fluctuations affecting aircraft maintenance costs, operational costs, etc, which are beyond the control of SafeFly Express. The quote estimate includes landing fees at Lanseria Airport only and any navigation, approach or away landing fees will be charged separately. Safe Fly Express's Accommodation and Transportation is compulsory for 12 months. Accommodation provided is on a sharing basis, single accommodation is available at an additional monthly cost. CAA-approved PPL/CPL books/notes will be provided where applicable. Prices indicative are in South African Rand (ZAR) and inclusive of VAT @ 15%. Ts and Cs apply. The estimate does not include Visa costs. All payment and transfer fees are the student's responsibility. Please note that the student will NOT test for his CPL unless his account is settled

Payment Terms

- Admission fee of 5000 USD before applying non refundable.
- 1st instalment 15,000 USD before arrival to South Africa (upon getting the visa).
- The rest of the amount will be divided into 4 instalments of 7500 USD quarterly over a year.

Admission Fee

There is a 5000 USD admission fee payment required to gain admission to the flight school. On completion of payment, a 2-year Medicaid health insurance policy will be purchased from a Health insurance provider for you by the flight school. You will also be issued an admission letter, proof of accommodation and proof of payment letter, in addition to receiving a verified ATO certificate. All of these are mandatory for your VISA to be processed by VFS and the South African Embassy.

VISA

Once the admission fees are paid, you will be granted admission to the flight school. You will receive the admission letter and all appropriate documentation will be sent to you. Our partner visa agents can handle the Visa booking process for you for a small additional fee unless you have an agent already or wish to handle it yourself.

Enrollment Date

You can start the flight training program any time you wish.



ARE YOU READY TO START FLYING?

We highly recommend starting the Admissions process with us ideally 2-4 months before the date you want to start your training. This allows plenty of time to complete the flight school's admissions process, receive your documents, as well as book and attend your Visa appointment. **To enrol on this program follow the instructions below:**





Make the payments for the admission fee below:

Admission Fee - \$5000

Payments Options:

- If you wish to pay by bank transfer, please contact us at payments@zinoaviation.com for our UK /US /Nigerian /European bank details.
- If you wish to pay via online payment options, please contact:

payments@zinoaviation.com





Please send the following items to **programmes@zinoaviation.com**

- 1. Passport page
- 2. Email Address
- 3. Phone number
- 5. Estimated start date

Note: Your start date should be realistic. You will need to factor in the fact that you need to get a Visa appointment in your home country which may take around 3-6 weeks. Ideally, your start date should be about 2 months from the date you start the admissions process with us.





After the Admission fees are paid (Step 1) and the information we require is provided (Step 2), you will gain admission to the flight school.

- 1. An admission letter will be sent to you.
- 2. The flight school will purchase a South African Medicaid policy for you using their medical insurance provider.
- 3. You will be provided you with a verified copy of the school ATO certificate required for your visa application as well as other necessary documents.

These 3 items are required to be brought for your visa interview. Our partner visa agents can handle the Visa booking process for you for a small additional fee unless you have your own agent or wish to handle it yourself.

After successfully attending your visa interview and getting your visa, you can book your flight tickets. We will then liaise with the flight school to meet your transport and accommodation needs.



STOP DREAMING, START FLYING

If you have any further questions please don't hesitate to contact us at: programmes@zinoaviation.com

Being a Pilot is one of the greatest careers in the world. We look forward to helping you finally achieve your dreams.

