



ZINO AVIATION 



# SACAA COMMERCIAL PILOT PROGRAMME

Mahikeng, South Africa



in partnership with

**PARAMOUNT**  
AVIATION ACADEMY  
CAA0143

EST 2009



# The Programme

We are happy to announce our South African Pilot Training Course in partnership with our partner flight school, Paramount Aviation Academy located in **Mahikeng, South Africa**. The course duration is approximately **16-18 months**. This course will make you a fully qualified Commercial Pilot possessing a Private Pilot License, Commercial Pilot License, Night Rating, Multi-Engine Rating and Instrument Rating.

The weather is very good in Mahikeng, South Africa, so you should be able to fly on a daily basis. The school is the only flight school operating out of the airfield, unlike other locations like Johannesburg which are very popular. This means students can concentrate on learning to fly without being rushed by other aircraft in the area. It also means students avoid busy congestion on the ground before take-off and in the air during training. This allows you to get more value for your money, spending it on actual training in the air rather than waiting behind other aircraft.

# CPL Programme

## You will conduct the following training:

**Private Pilot License (PPL)** - You'll learn how to fly from scratch, conduct flight manoeuvres and then pass practical and theoretical exams. On completion of your PPL, you will be able to fly by yourself without an instructor. You can start building hours for your CPL and fly friends & family.

**Commercial Pilot License (CPL)** - You require a CPL if you want to fly for airlines and get paid to fly. You will be trained to a much higher standard than the PPL. You'll build more flight hours and will be practically, theoretically and orally examined by an examiner.

**Night Rating (NR)** - During your training, you will be taught how to fly at Night. The rating allows pilots to fly at night exercising visual flight rules (VFR).

**Instrument Rating (IR)** - During your IR training, you will be taught how to fly in sole reference to your instruments, allowing you to fly at night, in reduced visibility, and in instrument meteorological conditions (IMC).

**Multi-Engine Rating (MER)** - During your MER training, you will be taught how to fly aircraft with multiple engines as multi-engine aircraft possess different aerodynamic characteristics than single-engine aircraft.



# Why choose this programme?



Quiet  
Airfield



Extra Ground  
School Support



Very High  
Pass Rate



Great  
Student Life



High Safety Record  
& Regular Safety Meetings



Experienced  
Instructors



# Accommodation, Feeding and Transport

We offer accommodation, feeding and transport for a total package of **R15,000 per month (\$800)**. This is optional, however.

The package includes:

- **3 meals per day**
- **Accommodation**
- **Scheduled transport to supermarkets and malls**

Note: The accommodation and feeding facilities are located at the flight school, eliminating the need for daily transport to the airport. This will save you a lot of money



# Mentorship

## with Captain Zino

The 365 mentorship programme is an optional add-on. On this programme you will receive continuous and comprehensive mentorship from Capt. Zino for 18 months.

You will have unrestricted access to Capt. Zino and all his expertise. You will have his personal Number, Whatsapp, Facetime and Google account. You will be able to contact him whenever you want to ask questions, strategize, receive advice and grow under his mentorship.

Capt. Zino will effectively mentor, equip and support you throughout your journey to becoming a Commercial Pilot, covering the 3 key stages: Before, During and After flight school.

### **Before Flight School**

He'll be thoroughly preparing you in the months leading up to attending flight school. This will result in you understanding everything and being well prepared on arrival, meaning you'll struggle significantly less, be miles ahead and will hit the ground running when you get there.

### **During Flight School**

Flight school is really tough and 80% of people who start, don't finish (AOPA). Capt. Zino will be there to advise, support and encourage you throughout flight school. He'll be there to pick you up when you're down and keep you going. There are also a lot of decisions to make when at flight school and he will be there to discuss and strategize with so you make all the right decisions.

### **After Flight School**

Capt. Zino will be assisting you in the process of landing your first job. Zino Aviation will do your CV and Cover Letter and you will receive preparation for your airline interview through mock interviews.

You will strategize with Capt. Zino on how to secure a job, receive the contact information of key people and learn how to shortcut the queue and secure employment ahead of everybody else.

**To join the mentorship programme you will need to pay a mentorship fee. Email: [programmes@zinoaviation.com](mailto:programmes@zinoaviation.com) for more information.**

# JOSEPH ENE-OKON

**FIRST OFFICER,**

Green Africa Airlines, ATR 72-600

"One of the best career decisions I made was to sign up for the Zino Aviation mentorship program and here is why. Firstly, I had the opportunity and privilege to work with and be mentored by someone I consider as one of the brightest minds in the industry. Captain Zino knows his stuff and is really passionate about transferring the knowledge he has to his mentees. I really thought I knew my way around the industry, but when I met Captain Zino I realized I had been on cruise control...in the wrong direction.

The mentorship program opened my eyes to the opportunities available to be explored as a pilot with a CPL license. The program gave me the opportunity to meet recruiters at airlines and private jet companies. When I met Captain Zino, I did not have a job but through the program and the network the program brings, I am now gainfully employed with one of Nigeria's leading airlines! Not only am I employed, but I am also doing very well as Captain Zino takes his time to make sure that all his mentees are above standard and delivering excellence everyday.

Captain Zino was always available to me, making sure that no stone was left unturned and ensuring that I stayed ahead of the game at all times. I am really grateful that I was part of the mentorship program and I strongly recommend this program to anyone looking to set out for a career in aviation. The program is trully worth it!!!

I want to use this opportunity to say thank you to Captain Zino and his team at Zino Aviation. You are simply the best!"

# MOSES LUKE

STUDENT PILOT, PPL, CPL, ME + IR

Age: 18



"Zino aviation has been the best thing to happen to me in my aviation career. Through the help of the mentorship program, I have learned a lot about being a pilot and have become a better person altogether. I have learned leadership qualities and problem-solving, and I have improved my decision-making. Captain Zino has helped me in so many ways. He doesn't only act as a mentor but also as a teacher and he has taught me things that were difficult for me to understand during my flight training. The best part of the training for me is definitely the mentorship and just being able to get advice from a captain-level pilot. Knowing you have him at your disposal, at any time, is the best thing anyone can have while starting their aviation career. Zino aviation also provides students with the best available schools for flight training to provide a better learning experience. I would definitely advise anyone who is thinking of starting aviation to join Zino aviation!"

**To join the mentorship programme you will need to pay a mentorship fee.**

**Email: [programmes@zinoaviation.com](mailto:programmes@zinoaviation.com) for more information.**





# SUMMARY OF PROGRAMME COSTS

## Grand Total for Commercial Pilot License

PPL	R311,000.00
Night Rating	R47,550.00
CPL	R287,240.00
IF/ME Rating	R157,750.00
<b>GRAND TOTAL</b>	<b>R803,540.00</b>

## BREAKDOWN

### Fixed Wing: Private Pilot License

(Piper Cherokee 180 / Cessna 172)

DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL
Air Training- Dual*	65	R3,050.00	R198,250.00
5hrs Dual Simulator FNPT II	5	R1,500.00	R7,500.00
Air Training- solo*(under supervision)	15	R3,050.00	R45,750.00
Air Briefings	15	R600.00	R9,000.00
PPL Pilot Kit	1	R21,000.00	R21,000.00
Medical Examination & X rays	1	R5,500.00	R5,500.00
PPL Ground school	8	R2,000.00	R16,000.00
Exams (7 x CAA exams + 1 x Radio exam)	8	R500.00	R4,000.00
Exams (Radio License & Language Proficiency)	1	R4,000.00	R4,000.00
<b>MINIMUM TOTAL FOR PHASE 1: PPL</b>			<b>R311,000.00</b>

### Fixed Wing: Night Rating

(Piper Cherokee 180 / Cessna 172)

DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL
VFR Night Training-Dual*	9	R3,050.00	R27,450.00
IFR Simulator Training-Dual*	5	R1,500.00	R7,500.00
Air Briefings	5	R600.00	R3,000.00
Night Rating Exam	1	R600.00	R600.00
Initial NR-Test-Dual*	1.5	R6,000.00	R9,000.00
<b>MINIMUM TOTAL FOR NIGHT FLYING</b>			<b>R47,550.00</b>

### Fixed Wing: Multi Rating

DESCRIPTION	QTY	UNIT PRICE	TOTAL
15 Hour Dual Instrument Rating	15	R4,650.00	R69,750.00
5.5 Hour Dual ME on Piper Seneca II / Barron 55	5.5	R7,600.00	R41,800.00
3 Hour Dual Initial ME Simulator Instruction on FNPT II	3	R1,500.00	R4,500.00

2.5 Hour Dual Instrument Rating Training Seneca II / Baron 55	2.5	R8,000.00	R20,000.00
7 Hour Dual Instrument Rating Simulator Instruction ME FNPT	7	R1,500.00	R10,500.00
8 Hour Dual Instrument Rating Simulator Instruction SE FNPT	8	1,400.00	R11.200.00
<b>MINIMUM TOTAL FOR MULTI RATING</b>			<b>R157,750.00</b>

## Fixed Wing: Commercial Pilot License (Cherokee 180 / Cessna 172)

DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL
Hour Building*	85	R2,800.00	R238,000.00
Examination Fees at CAA for 10 subjects	10	R600.00	R6,000.00
General Radio License (Practical Test)	1	R2000.00	R2000.00
CPL Practical Flight Test on aircraft (1 Hour Solo)	1	R6,800.00	R6,800.00
CPL Instrument Rating Test on simulator (1 Hour Solo)	1	R1,280.00	R1,280.00
Designated Flight Examiner Test Fee			
CPL Ground School	1	R3,800.00	R3,800.00
CPL Issuing Fee at CAA	10	R2,150.00	R21,500.00
DFE Fee Test Fee	1	R860.00	R860.00
	1	R7,000.00	R7,000.00
<b>MINIMUM TOTAL FOR CPL</b>			<b>R287,240.00</b>

## Additional Costs and Services

DESCRIPTION	NOTES	UNIT PRICE
SPL SA CAA License Fee	Once Off Fee	R800.00
PPL SA CAAA License Fee	Once Off Fee	R8100.00
<b>Insurance and Medical Expenses</b>		
Excess Insurance	Per Month	R1000.00
Excess Insurance	Per Year	R12,000.00
<b>Pilot Equipment</b>		
Headset		R5,000.00
DFE Test Fee		R6,000.00

**Note: The total additional costs come to approximately R55,900, assuming 18 months of training and 4 DPE Check-rides. So the Total training costs to finish all your training = R803,540 + R55,900 =**  
**R859,440 GRAND TOTAL**

This course quote is based on SACAA Prescribed minimums. Individual training may vary subject to your flying ability. Students with lower ability may require more flight or ground lessons. To factor this in, we recommend budgeting an extra 10-15% of your flight costs just in case more training is needed.

This quote has VAT included. On completion of your training, you can apply to the South African Government to reimburse you for your VAT.

The projected timescale of the programme is approximately 16-18 months. It should be noted that depending on your ability, the programme timeline might be less or more. If you work hard, fly regularly and are very competent, you can be done in 14 months. Also due to the dynamic nature of flight training, setbacks and unforeseen eventualities can affect the projected timeline. Eventualities such as aircraft maintenance, bad weather or retaking failed exams can all contribute to extending the programme time.

## **School Fees Payment & Discount**

This flight quote has a R41,000 (\$2600) discount applied to it. This discount is only applicable if you pay half the tuition fees for the PPL upfront on arrival, prior to the commencement of the course. This discount will not be provided if the PPL fees are made to the school in multiple payments. If you still want to pay in multiple payments then add R41,000 (\$2600) to the quote.

## **Admission Fee**

There is a \$5000 admissions fee payment required to gain admission to the flight school. A 2-year Medicaid health insurance policy will be purchased from a Health insurance provider for you by the flight school. You will also be issued an admission letter and a verified ATO certificate.

## **VISA**

Once the admission fees are paid, you will be granted admission to the flight school. You will receive the admission letter and all appropriate documentation will be issued to you.

Our partner visa agents can handle the Visa booking process for you for a small additional fee, unless you have your own agent or wish to handle it yourself.

## **Enrollment Date**

You can start the flight training programme any time you wish.

## **Refund Policy**

You will receive a full refund of your available tuition funds within 90 days of formally requesting a refund from the flight school. Only \$2500 of the admission fee is refundable, providing your Visa application is denied twice.



# ARE YOU READY TO START **FLYING?**

We highly recommend starting the Admissions process with us at least 3-4 months before the date you want to start your training. This allows plenty of time to complete the flight school's admissions process, receive your documents, as well as book and attend your Visa appointment. **To enrol on this programme follow the instructions below.**



## STEP 1

**Make the payments for the admission fee below:**

**Admission Fee - \$5000**

**Payments Options:**

- If you wish to pay by bank transfer, please contact us at **payments@zinoaviation.com** for our UK /US /Nigerian /European bank details.
- If you wish to pay via online payment options, please contact **payments@zinoaviation.com**



## STEP 2

Please send the following items to **[programmes@zinoaviation.com](mailto:programmes@zinoaviation.com)**:

1. Passport page
2. Home address / Delivery Address
3. Email Address
4. Phone number
5. Estimated start date

**Note:** Your start date should be realistic. You will need to factor in the fact that you need to get a Visa appointment in your home country which may take around 3-6 weeks. Ideally, your start date should be several months from the date you start the admissions process with us.



## WHAT NEXT?

**After the Admission fees are paid** (Step 1) and the information we require is provided (Step 2), you will gain admission to the flight school.

- 1. An admission letter will be sent to you.**
- 2. The flight school will purchase a South African Medicaid policy for you using their medical insurance provider.**
- 3. We will provide you with a verified copy of the school ATO certificate required for your visa interview.**

These 3 items are required to be brought for your visa interview. Our partner visa agents can handle the Visa booking process for you for a small additional fee unless you have your own agent or wish to handle it yourself.

After successfully attending your visa interview and getting your visa, you can book your flight tickets. We will then liaise with the flight school to meet your transport and accommodation needs.





# STOP DREAMING, START FLYING

If you have any further questions please don't hesitate to contact us at: [programmes@zinoaviation.com](mailto:programmes@zinoaviation.com)

Being a Pilot is one of the greatest careers in the world.  
We look forward to helping you finally achieve your dreams.

ZINO AVIATION





in partnership with

EST 2009

**PARAMOUNT**  
AVIATION ACADEMY

CAA0143

ZINO AVIATION



[WWW.ZINOAVIATION.COM](http://WWW.ZINOAVIATION.COM)

