

# MENTORSHIP

*with Captain Zino*

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# THE MENTORSHIP PROGRAM

The biggest mistake you can make on your journey to becoming a pilot is not having an experienced, highly knowledgeable and easily accessible mentor. It's a journey you've never been on before, and although you might think you know the way, you can never know it more than an experienced guide. Anybody can act as a mentor, but very few people can bring out the very best in you. It is essential you are mentored by somebody who isn't just highly knowledgeable but also highly passionate, compassionate, and experienced. Captain Zino is all of these things. He is also easily approachable, easily accessible, and easy to relate with.

Captain Zino is a retired airplane and helicopter pilot who possesses several thousand flight hours on both airplanes and helicopters. He was Nigeria's youngest commercial pilot, becoming a Private Pilot at 18 and a Commercial Pilot at 19.

Having been in aviation for over a decade, he is a highly experienced pilot, mentor and aviation consultant who holds EASA (European), FAA (American) and NCAA (Nigerian) Airplane, Helicopter and UAV Licenses. Captain Zino has conducted flight training in over 7 flight schools and has flown in over 3 continents, making him highly conversant in flight training practices and fully adept with global training solutions. As a former Bristow Helicopters pilot, Captain Zino possesses tremendous experience on multiple helicopter types including the Sikorsky S-92 and is highly experienced in both offshore and onshore VIP flight operations.

Captain Zino possesses a vast wealth of knowledge as well as significant experience and exposure in the aviation industry. In 2018, whilst still flying for Bristow, he founded Zino Aviation, Africa's first and only Pilot Training consultancy firm dedicated to helping, mentoring and guiding aspiring pilots on their journey to becoming commercial pilots. As an entrepreneurial visionary, he saw a tremendous gap in the market and chose to venture into this unrealized and unexplored hyper-niche market. Captain Zino has been able to create and grow a highly unique aviation company that now services major needs amongst pilots, airlines, governments, educational institutions, charities and more. In March 2021, he retired from active commercial flying to run Zino Aviation full-time.

Captain Zino knows all the pitfalls and hidden traps that constantly catch out inexperienced student pilots on their journey. You don't have to make mistakes or be alone on your journey to becoming a pilot. Captain Zino is willing to be right beside you, guiding you every step of the way, as you make your journey from the floor to the flight deck.



# WHY DO I NEED MENTORSHIP?



**To Learn:** Knowledge is power. There are so many things you need to know that you currently don't know. A mentor will teach you, advise you, give you tips, and coach you on the best methods to use to succeed at flight school and when flying commercially. You'll become a much better pilot with a mentor than without one. Two crew are always better than one

**To Finish Quicker:** Flight training takes a long time because people struggle and keep repeating. A mentor will help you get ahead and understand everything before arrival. You'll hit the ground running, struggle less, and progress faster than normal. If you're struggling, you'll have a mentor to help you improve and get you through your tough times and difficult moments.

**To Save Money:** Effective mentorship will work on developing your ability as a pilot, meaning you'll struggle significantly less and therefore pass closer to the minimum flight requirements. This will save you a lot of money. Every extra hour you spend over the minimums will cost you dearly, increasing your flight training costs by thousands of dollars..

**To Ask Questions:** You are bound to have a lot of questions every step of the way. An experienced and highly knowledgeable mentor, on-demand, to answer every question you will ever have, will be a major and invaluable asset to you on your journey. At all times they will give you clarity, enabling you to do the right things and make the right decisions.

**To Strategize:** Before, throughout, and after flight school, you're going to have to make a tonne of important decisions that will determine the course of your journey, career, and life. A mentor will help aid your decision-making process so you make the right decisions that won't ruin your life. They will also strategize with you and show you the best paths to take.

**To Get a Job:** There are thousands of unemployed pilots worldwide, unemployed because they don't know the strategies needed to secure employment in this industry. A mentor knows all of these things and will help you by providing current information, contact details of key people, CV/Cover Letter help and prepare you for your airline interview through mock interviews & assessments.

# HOW DOES THE MENTORSHIP PROGRAMME WORK?



**You will receive continuous and comprehensive mentorship from Captain Zino and our flight instructors from the moment you sign up, until you secure your first pilot job.**

You will have unrestricted access to Capt. Zino, our flight instructors, our flight simulator, facilities, and all our expertise. You will have Captain Zino's personal number and will be able to contact him whenever you want to ask questions, strategize, receive advice, and grow under his mentorship. He will support you through your entire training with regular sessions and assist you with getting a job

Capt. Zino will effectively mentor, equip and support you throughout your journey to becoming a Commercial Pilot, covering 3 key stages: Before, During and After your flight training.

1

## Before Flight Training

Captain Zino will mentor you before your flight training. You will receive regular sessions where he will train and equip you to succeed at flight school. You will have unlimited access to him and can ask questions and message or call him at any time. You will also undergo Ground School classes where you will learn all the PPL theory subjects and learn how to fly in our state-of-the-art simulator.

2

## During Flight Training

Captain Zino will mentor you during your time at flight school. When you are struggling or need advice regarding anything whatsoever, you can contact him and receive all the support you need. You will also have access to our flight instructor and can receive ground classes online whenever you're struggling and need extra classes.

3

## After Flight Training

Captain Zino will assist you in the process of landing your first pilot job. You'll receive help with your CV, Cover Letter and airline interview. We'll also recommend you to airline's we recruit pilots for, (providing you are competent and meet their minimum standards). You will also be taught how to secure employment locally and abroad using orthodox and unorthodox methodologies.

## **BONUS 1: FREE Ground School & Flight Training Preparation Courses**

During these classes, you will be taught how to fly by our certified flight instructor in our state-of-the-art flight simulator in Lagos, Nigeria. You will learn how to take off, land, navigate, perform flight manoeuvres, handle emergencies, use checklists, speak on the radio and much more. You will also be taught all 8 PPL ground school subjects you will be encountering at flight school: Aircraft Technical & General, Human Performance, Principles of Flight, Meteorology, Air Law, Flight Planning & Performance, Navigation, Radio Telephony.

**You can attend as many of these one-month courses as you want.**



## **BONUS 2: FREE access to Zino Aviation's Certified Flight Instructor**

During your training, you will have access to one of Zino Aviation's EASA, FAA or SACAA qualified flight instructors. When you are struggling in flight school and need more Ground School to learn certain concepts, rather than pay between \$40-\$70 per hour for one of your Flight School's instructors to teach you, our Zino Aviation instructor will teach you for FREE via video call. This will save you significant money at flight school.  
**You can have as many sessions as you want.**



## **BONUS 3: FREE access to ALL Zino Aviation courses, Masterclasses and Bootcamps**

On the mentorship program, you will gain free access to ALL Zino Aviation products, classes, bootcamps and events. Everything at Zino Aviation is at your disposal.

# JOSEPH ENE-OKON

**FIRST OFFICER,**

Green Africa Airlines, ATR 72-600

"One of the best career decisions I made was to sign up for the Zino Aviation mentorship program and here is why. Firstly, I had the opportunity and privilege to work with and be mentored by someone I consider as one of the brightest minds in the industry. Captain Zino knows his stuff and is really passionate about transferring the knowledge he has to his mentees. I really thought I knew my way around the industry, but when I met Captain Zino I realized I had been on cruise control...in the wrong direction.

The mentorship program opened my eyes to the opportunities available to be explored as a pilot with a CPL license. The program gave me the opportunity to meet recruiters at airlines and private jet companies. When I met Captain Zino, I did not have a job but through the program and the network the program brings, I am now gainfully employed with one of Nigeria's leading airlines! Not only am I employed, but I am also doing very well as Captain Zino takes his time to make sure that all his mentees are above standard and delivering excellence everyday.

Captain Zino was always available to me, making sure that no stone was left unturned and ensuring that I stayed ahead of the game at all times. I am really grateful that I was part of the mentorship program and I strongly recommend this program to anyone looking to set out for a career in aviation. The program is trully worth it!!!

I want to use this opportunity to say thank you to Captain Zino and his team at Zino Aviation. You are simply the best!"

ZINO AVIATION

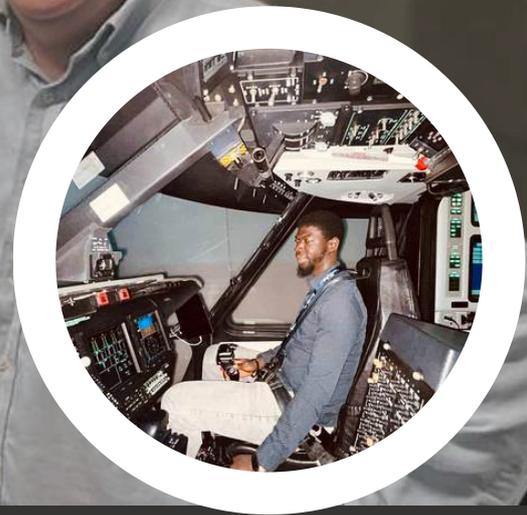


ZINO AVIATION



**MUHAMMED UMAR**

**FIRST OFFICER,**  
Bristow Group, S76D



As someone who struggled for 4 years to secure a job in the aviation industry after finishing flight school, I cannot overstate the transformative impact of the mentorship program provided by Captain Zino. My journey to becoming a pilot was filled with challenges and a serious lack of direction. However, upon enrolling in the mentorship program, I quickly realized that I had finally found the guidance and support I desperately needed.

One of the most remarkable aspects of the program was the unparalleled network and connections that Captain Zino provided. Within weeks of signing up, I was offered a job at Bristow Helicopters, the largest helicopter company in the world. This was honestly a feat that seemed impossible prior to joining the program. This invaluable opportunity was made possible through Captain Zino's extensive network, connections and industry insights. Captain Zino and his team went above and beyond to assist me in refining my CV and crafting compelling cover letters that truly showcased my skills and aspirations. Additionally, Captain Zino provided invaluable support in preparing me for interviews and IFR assessments. This equipped me with the tools and knowledge needed to excel and pass the multiple-stage interview and assessment process. His expertise in this regard undoubtedly played a crucial role in my success.

The mentorship program also offered comprehensive simulator training in VFR and IFR from Captain Shola, Zino Aviation's Chief Flight Instructor. We had amazing sessions in their flight simulator which greatly enhanced my proficiency and confidence in flying again and prepared me for the IFR Assessment as well as my Type Rating.

Captain Zino once again played an instrumental role in preparing me for my type rating and provided a lot of support throughout the training process. When I was struggling, I would call him and he would help me out. His insight, guidance and encouragement were invaluable and ensured I remained focused and motivated.

On a personal level, Captain Zino is a great guy and exemplifies the qualities of a great mentor. He is compassionate, knowledgeable, and dedicated to the success of his mentees. His genuine commitment to helping me achieve my goals was evident in every interaction, and I am immensely grateful for his mentorship.

I wholeheartedly recommend the mentorship program to anyone aspiring to pursue a career in aviation. The support, resources, and personalised guidance provided is unparalleled, making it a truly transformative experience for anyone seeking to navigate the many complexities of the aviation industry.

Thank you so much for everything!



## Abdulmalik Dasara

**FIRST OFFICER,**  
Green Africa Airlines  
ATR 72-600

"I want to say a huge thank you to Zino Aviation, My first encounter with Captain. Zino Mario was back in 2019. I was out of flying school and had been unemployed for years. I submitted so many CVs that I had lost count. Captain. Zino was very helpful, he understood my needs after years of wondering if I'm ever going to be employed as a pilot in Nigeria. He helped review my cv and got me face-to-face interviews with airlines and career coaching.

I feel extremely lucky to have been mentored by Captain Zino Mario. He is a wonderful, warm and encouraging mentor. I couldn't be happier with the quality of mentorship I received.

I will recommend the Zino Aviation mentorship program to anyone looking for a professional aviation consultant in Nigeria and beyond."



## Onyeka Efobi-Nwaiwu

**SENIOR FIRST OFFICER,**  
CHC Helicopters, UK  
Sikorsky S-92A

"I reached out to Zino when I began searching for a job in the UK. He began by reviewing my outdated CV and then giving it a professional and elegant look.

Next, he pointed me toward prospective employers and assisted with constructing job application letters. Within weeks I received invitations for interviews! Zino yet again supplied me with materials I used in preparation. I gained the required knowledge and confidence I needed to scale through the airline assessments and I got the job!

Indeed, he followed through till the very end. His services are second to none."

# MOSES LUKE

STUDENT PILOT, PPL, CPL, ME + IR

Age: 18



"Zino aviation has been the best thing to happen to me in my aviation career. Through the help of the mentorship program, I have learned a lot about being a pilot and have become a better person altogether. I have learned leadership qualities and problem-solving, and I have improved my decision-making. Captain Zino has helped me in so many ways. He doesn't only act as a mentor but also as a teacher and he has taught me things that were difficult for me to understand during my flight training. The best part of the training for me is definitely the mentorship and just being able to get advice from a captain-level pilot. Knowing you have him at your disposal, at any time, is the best thing anyone can have while starting their aviation career. Zino aviation also provides students with the best available schools for flight training to provide a better learning experience. I would definitely advise anyone who is thinking of starting aviation to join Zino aviation!"

**For more testimonials visit:**

**[www.zinoaviation.com/testimonials](http://www.zinoaviation.com/testimonials)**

ZINO AVIATION

# ARE YOU READY TO GET STARTED?

Are you ready to join the Mentorship Program and become our next success story?

**Payment details for the mentorship program are on the next page.**

Remember, your future will always be determined by the decisions you make. Ask all of the guys in the picture below! Make the right decision today and let us help you finally turn your dreams into your reality,

**Make the right decision,  
Not the one you may regret.**



# Payment Details

**Total = \$10,000**

**USD Payment Details:  
(Transfer from accounts inside the USA)**

Transfer **\$10,000** to:

Account name: Zino Aviation Ltd

Routing number: 026073150

Account number: 8311333144

Account Type: Checking

Bank Name: "Wise" or "Community  
Federal Savings Bank"

Bank Address: 30 W. 26th Street, Sixth  
Floor New York NY 10010 United States

**USD Payment Details:  
(Transfer from accounts outside the USA)**

Transfer **\$10,000** to:

Account name: Zino Aviation Ltd

SWIFT/BIC: CMFGUS33

Account number: 8311333144

Bank Name: "Wise" or "Community Federal  
Savings Bank"

Bank Address: 30 W. 26th Street, Sixth Floor  
New York NY 10010 United States

**Note:** Our bank will return international USD payments from countries, on this list:

**Africa**

Burundi, Central African Republic, Chad, Democratic Republic of the Congo, Eritrea, Guinea-Bissau, Libya, Somalia, South Sudan, Sudan.

**Americas**

Cuba, Venezuela.

**Asia**

Democratic People's Republic of Korea (North Korea).

**Europe**

Belarus, Crimea, Russian Federation, Serbia.

**Middle East**

Afghanistan, Iran, Iraq, Syria, Yemen.

**Pounds (GBP) payment details:**

Transfer **£7650** to:

Account name: Zino Aviation LTD

Account number: 15194342

Country: United Kingdom

Sort code: 04-06-05

or

IBAN: GB69CLRB04060515194342

BIC/SWIFT: CLR BGB22

**Naira payment details:**

Transfer **N16,524,000** to:

Account name: Zino Aviation Ltd

Account Number: 5403903608

Bank: Providus

**Note:** Due to the constantly changing exchange rate. Kindly contact us on +2348109487652 or [captzino@zinoaviation.com](mailto:captzino@zinoaviation.com) to request the current price in Naira for the Mentorship Program prior to payment.

**Online Card Payment**

**USD:**

**GBP:**

**Note:** Due to the continuous, unlimited and unquantifiable nature of the mentorship program, this service is non-refundable. Any requests for refunds may be granted only at the sole discretion and good-will of Captain Zino.

✉ Email: [enquiries@zinoaviation.com](mailto:enquiries@zinoaviation.com)

☎ Whatsapp: +234 810 948 7652

ZINO AVIATION ✈

